

**PINE STRAW MULCH**  
Bid Tabulation

**BUDGET:** \$16,000

BIDDER'S NAME	Cost to the City for Pine Straw Mulch (per bale)	Total Cost to the City for Pine Straw Mulch	Variances
Georgia's Pinestraw, Inc. 148 Williams Ave Lyons, GA 30436	\$4.11	\$14,796.00	Yes
James R. Jantsoh PO Box 25434 Overland Park, KS 66225	\$4.18	\$15,048.00	Yes
Corbin's Baled Pine Straw, Inc. 122 Mill Rd McDonough, GA 30253-5916	\$4.20	\$15,120.00	No
Custom Pine Straw, Inc. 2669 NW County Road 138 Brandford, FL 32008	\$4.25	\$15,300.00	No
American Midwest Distributors, LLC 820 Atlantic Ave. N. Kansas City, MO 64116	\$18.95 per bag	\$6,822.00	Yes

**COMMENTS:** Staff present was Marian Cook, City Clerk, Elizabeth Kelley, Assistant City Clerk and Jon Bakalar, Assistant Superintendent. Staff recommends Georgia Pinestraw, Inc.; their bales are bundled differently than our specifications require, but it's the same amount of square footage per bale. Bid from American Midwest Distributors, LLC did not meet bid specifications. The low total cost bid from American Midwest Distributors was for chopped pine straw and did not meet specifications; this product will float and blow away where the regular pine straw mulch specified will not.